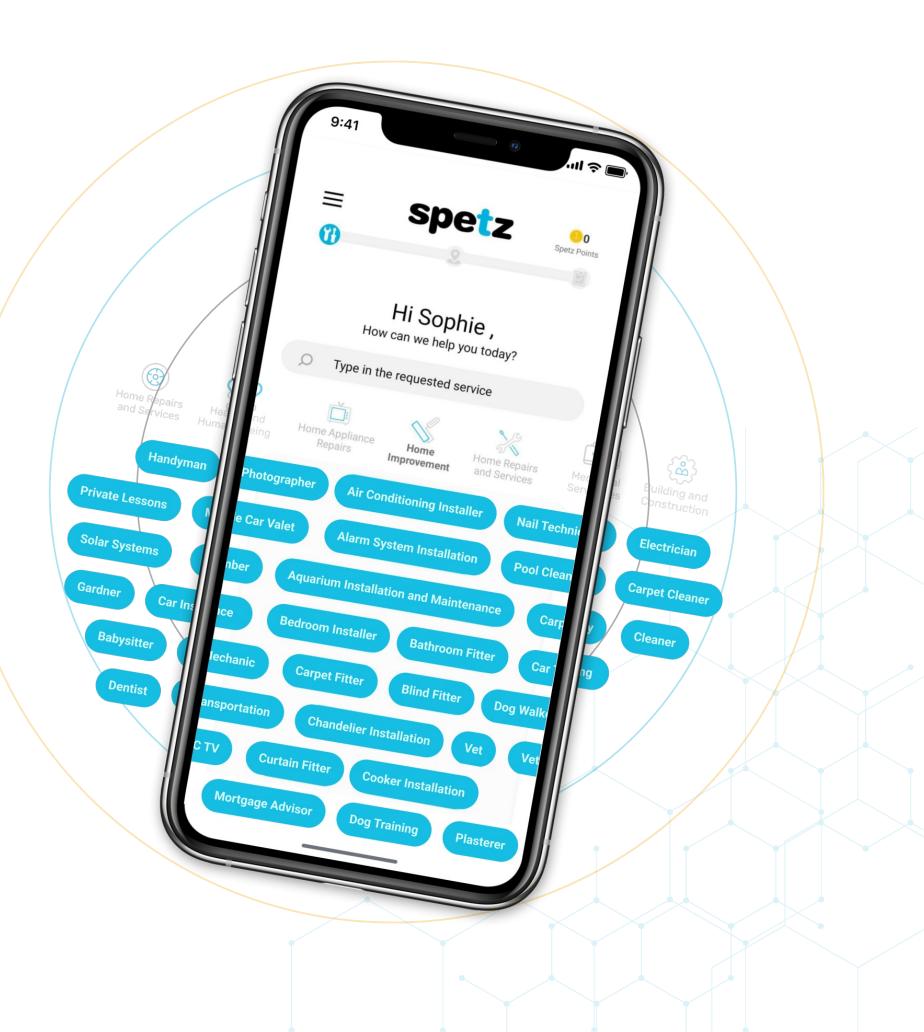


# **SPTZ.CSE | DBKSF.OTC**

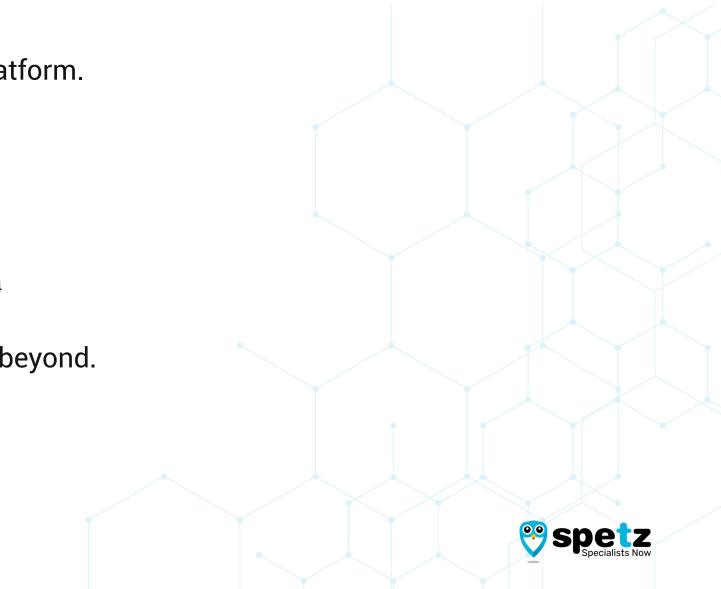
Spetz is a global online, AI-powered marketplace platform that dynamically connects consumers to nearby top-rated service providers in around 30 seconds<sub>1</sub>.



# **Top 10 Highlights**

- Spetz launched in **2018**, after ten years of development.
- The communication between the consumer and the service provider takes place within approximately **30** seconds.
- Spetz covers 400 service types, all required home and family services, from home maintenance to auto services to health care. 3.
- The app is opened somewhere in the world every **1** minutes.2
- Over 500,000 service calls from consumers have been processed to date. 5.
- More than **12,000** service providers around the world have already registered to the platform. 6.
- Service calls have resulted in over \$500 million in service transaction value.3
- Spetz grew **219%** YoY in 2021. 8.
- The Spetz app is ranked #2 in the Lifestyle category of the Google Play Store in Israel.4 9
- **10.** A late **2022** launch in the US market creates significant growth potential for 2023 and beyond.

4. On 8th August 2022.



<sup>1. 30</sup> seconds communication based on the service provider's availability.

<sup>2.</sup> Based on August 2022, the app is opened every 1.08 minutes.

<sup>3.</sup> Based on Spetz income per job research.

#### **Service Provider**

# A powerful solution for both sides of the market



......



#### 1. 30 seconds communication based on the service provider's availability.

#### **The Consumer**

#### **The Problem**

Finding a reliable service provider takes too long and how can I trust them?

Other platforms promote service providers who pay more instead of giving me top-rated and available providers.

Lengthy process in posting job request or scrolling through directories.

Filtering through several quotes is time-consuming and frustrating.

No ability to talk immediately to a service provider when I need them.

#### The Spetz Solution

Verified con seconds.1

Unique AI drives priority (availability, location, ratings & performance analysis).

Post a job request in just 10 seconds.

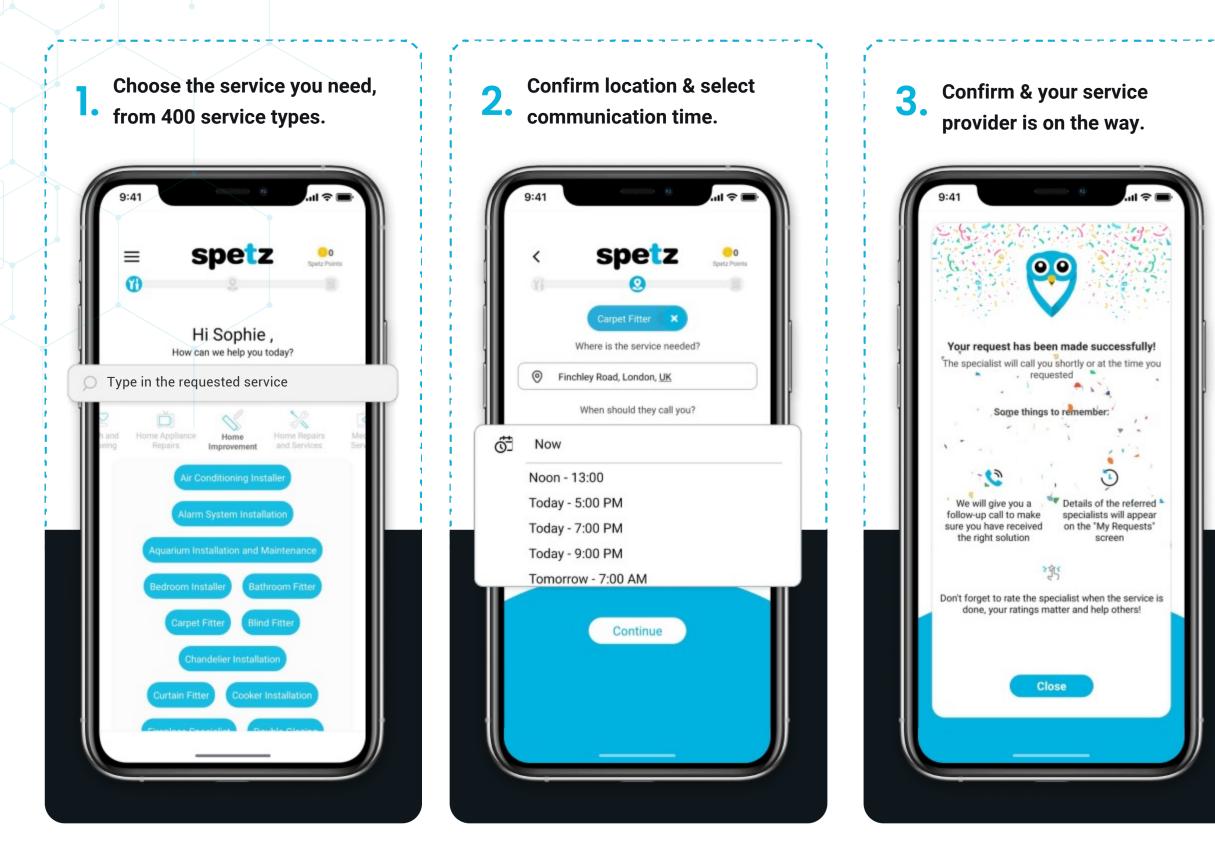
Links you with the best available service provider across a range of industries, anytime, anywhere.

The service provider will call you immediately.

Verified consumer ratings drive match and connection in 30



### **How it Works for Consumers**



# $\star$ $\star$ $\star$ $\star$ $\star$

"Incredible service. It is completely different from what I am used to. All you have to do is select the required service and touch the button. In seconds you get the handyman on the line. Genius!!!"



# $\star \star \star \star \star \star$

"Great app - saved me so much time. Saved me the legwork of connecting to trades where I have no knowledge of who to contact. Also felt connections were ones I could trust and go with. Great app. Will use again!"





## **The Service Provider**

#### The Problem

Advertising is expensive with most charging expensive monthly or commission fees.

Finding customers is difficult with a lack of marketing knowledge.

Time wasted sending quotes with no direct communication with the consumer, losing valuable working time.

Dealing with window shoppers that are not serious customers.

Entering bidding wars against many other providers to try and win work.

I get irrelevant leads outside the areas I want work and at times I'm unavailable.

#### The Spetz Solution

Pay only for the job opportunities you receive. No monthly subscriptions or commission fees.

Choose where and when you want to work.

Most leads are exclusive and 60% turn into a job.

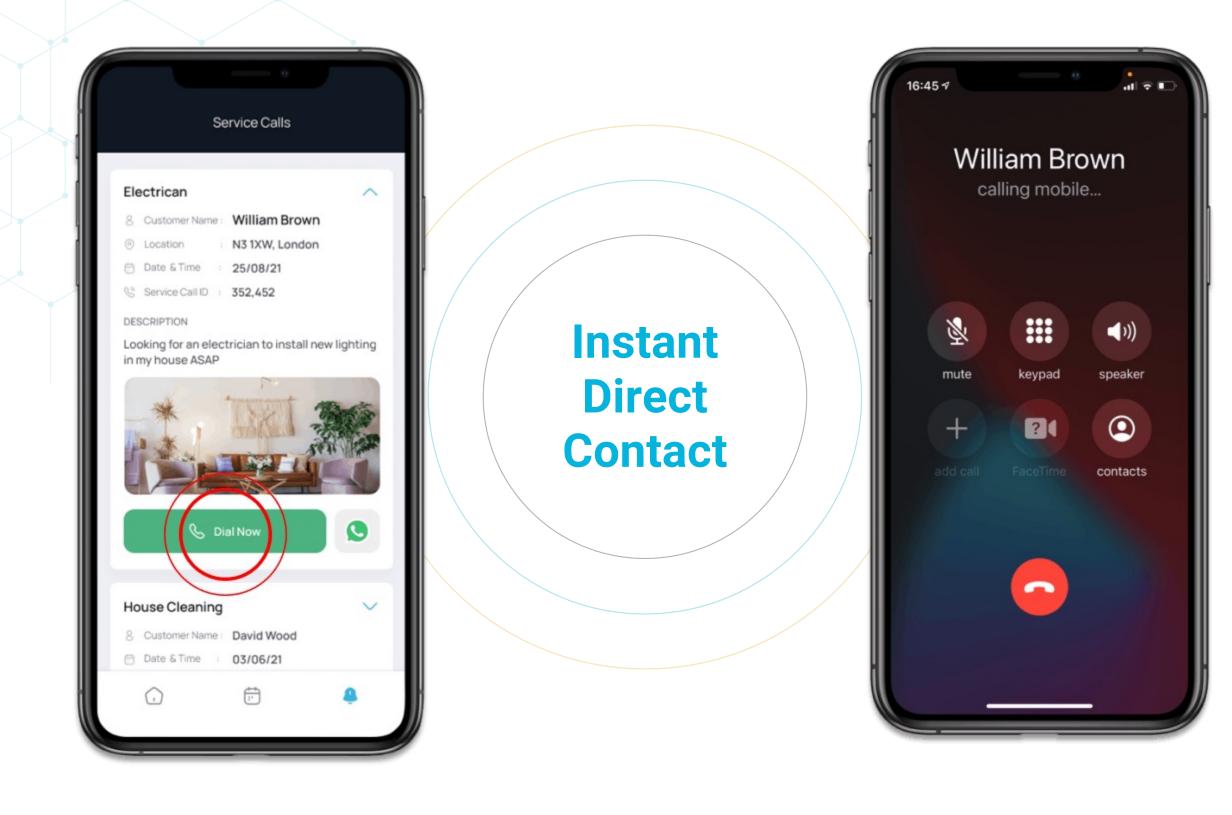
No window shoppers, as consumers are connected directly with the best-matched service provider.

Get job opportunities according to your exact settings, availability, location, and service types.

An easy-to-use app to control all your settings and get full access to your customers.



# **How it Works for Service Providers**



# $\star \star \star \star \star$

"5 stars. Brilliant service. Really helping to get my business off the ground. Great app. Great office staff. Great results"

#### **Daniel Parrish**

# $\star$ $\star$ $\star$ $\star$ $\star$

"I have just joined Spetz but I can see a difference. I have been able to get clients which was very difficult before, and customer care is prompt. If you continue like this you will be the best company to work with"

Andrew Wetaka

# $\star \star \star \star \star \star$

"Wow, what a great service to find work for trades. It's definitely the best on the market, since using Spetz I haven't looked back. Trades I highly recommend this" **Ray Young** 



## **Powerful Best-Match Technology**

#### Consumer

Adds the required job details

Second Loop<sub>1</sub>

30

#### Service Provider

Best matched provider contacts the consumer instantly

3

#### **Spetz Al Best Match**

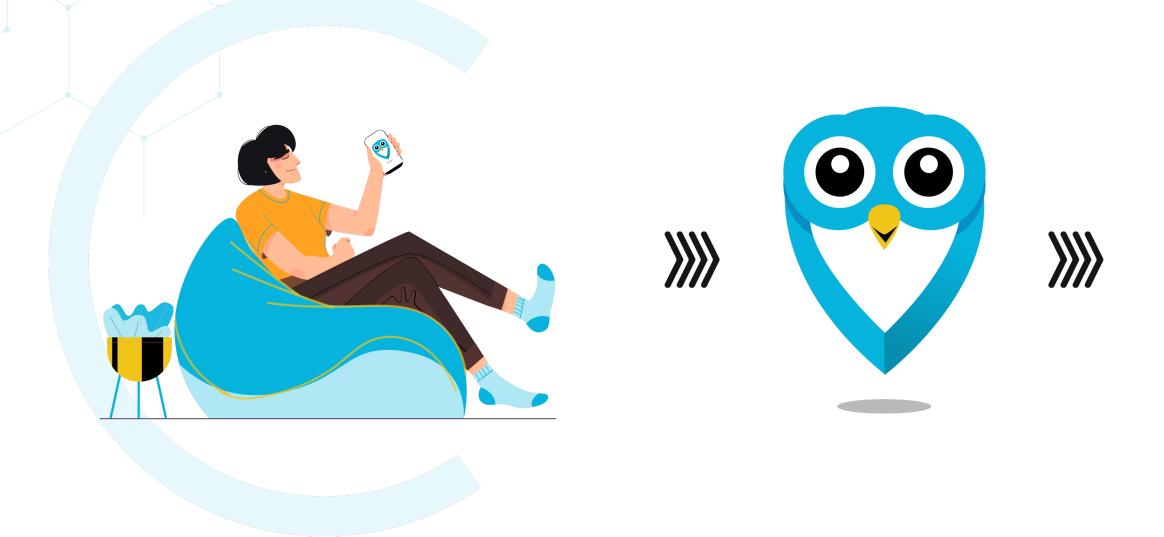
2

Our algorithm goes to work using tiers of parameters such as: Availability, location, verified ratings and performance analysis.



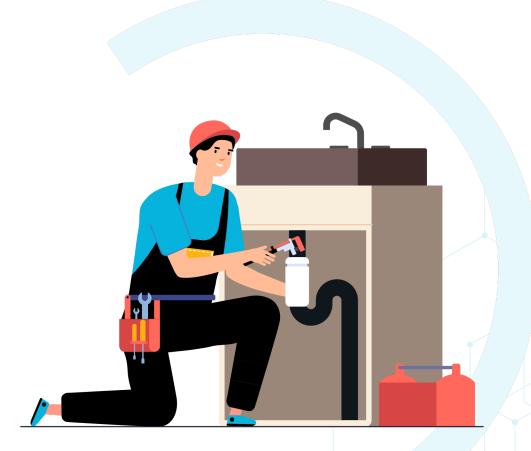
### **The Business Model**

# Free of charge for the consumer



The more service calls we produce, the higher our revenues.

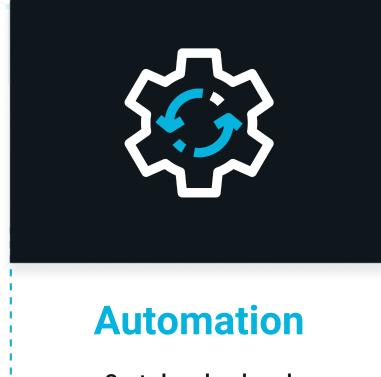
# The Service provider pays a fixed price for each job opportunity



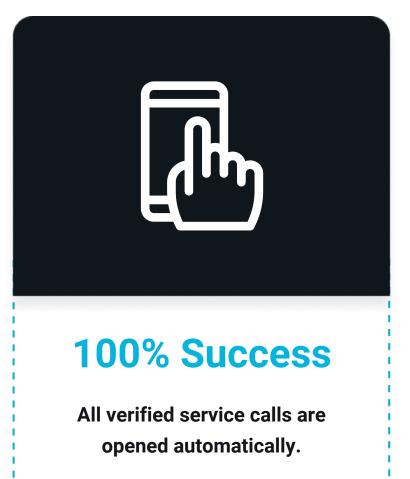


# **Scalable Technology Platform**

- A proven technology suitable for globalization and exponential growth
- Ability to support millions of service calls worldwide
- Technology that can adapt to new markets with minimal investment
- Automated onboarding & account management for service providers
- Seamless integration capabilities for other service industries



Spetz has developed automated processes that support fast growth.





# Simulator 24/7

Service providers can join Spetz in just 3 minutes, at any time, anywhere.



### Support

Business centre located in each market to provide support.



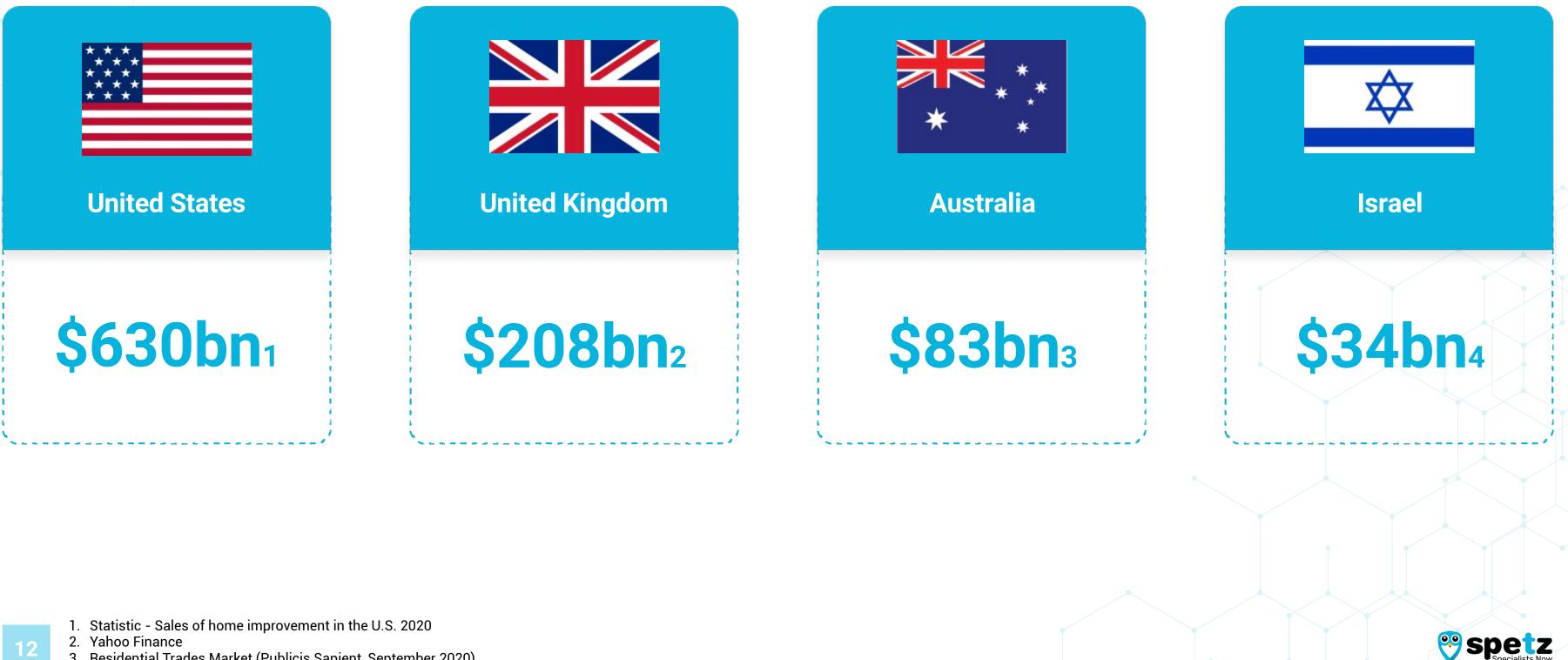
# Why Spetz Soars Above Its Competition

	AUSTRALIA				ISRAEL		UNITED KINGDOM		UNITED STATES		
		hipages	Airtasker	<b>%</b> oneflare	מידרג. מידרג	Wefix	<b>Checkatrade</b>	≤bark	Angi	<b>The Home</b> Advisor	handy
Consumers											
Automated scheduling time for communication	$\checkmark$	×	×	×	×	×	×	×	×	×	×
Automatically prioritises the best match service provider	$\checkmark$	×	×	×	×	×	×	×	×	×	$\checkmark$
10 seconds to post a job	$\checkmark$	×	×	×	×	×	×	×	×	×	×
Average of 30 second for immediate direct communication	$\checkmark$	×	×	×	×	×	×	×	×	×	×
Service providers											
Pay only per service call you receive	$\checkmark$	×	×	×	×	×	×	$\checkmark$	×	×	×
Connect directly & immediately with customers	$\checkmark$	×	×	×	$\checkmark$	×	$\checkmark$	×	×	×	×
Control availability to receive service calls	$\checkmark$	×	×	×	×	×	×	$\checkmark$	×	$\checkmark$	$\checkmark$
Get exclusive service calls	$\checkmark$	×	×	×	×	×	×	×	×	×	×



# **The Market Opportunity**

Spetz covers 400 service types, all required home and family services, from home maintenance to auto services to health care. • The figures below represent the annual volume of services provided to consumers in the home improvement market. •



- 3. Residential Trades Market (Publicis Sapient, September 2020)
- 4. The Israel Central Bureau of Statistics

# **Spetz Global Operations**





ACTIVE AND PROFITABLE

Launched 2018

ACTIVE AND GROWING

Launched 2020

GROWING

**ACTIVE AND** 

Launched 2021





#### ACTIVE AND GROWING

Launched - December 2022

INTERNATIONAL MARKETS

2024



#### **Leadership Team**

# Yossi Nevo CEO

Extensive experience in establishing and managing break-through companies with operations in Israel and globally.

Developed the Golden Page directory service (equivalent to Yellow Pages) reaching every household in Israel building a multi-million dollar revenue company.

Working with tens of thousands of service providers led to the development of Spetz to be an Albased system, new generation home and family services marketplace.

# Ofir Friedman CMO

More than 10 years of experience in Marketing, Business Development and Technology, was involved in significant marketing campaigns of the biggest brands in the Israeli market as well as global brands and government bodies.

Also founded a marketing agency for SMBs and served as an Information Technology Manager in the Israeli Air Force Intelligence.

Ofir has a bachelor's degree in Management and Communication and is undergoing a Masters of Business Administration with a specialization in Marketing.

# David Bhumgara CFO

David is a senior finance executive with more than 25 years of leadership experience with proven expertise in finance, financial reporting accounting, corporate finance, budgeting, financial modelling, and mergers and acquisitions.

# Yoav Sivan CTO

Over 12 years' experience in leading development and software, side server and mobile solution development.

Specializations include big data solutions, decentralized system architecture, and other technological developments.



#### **Board Members**

# On Freund Non-Exec Director

On is co-founder and CEO at Wilco, a startup building the "flight simulator" for software developers.

Prior to founding Wilco, On had an extensive background as a senior product and engineering leader at several innovative companies such as Handy, WeWork.

At Handy, On built and scaled the Handy platform and the technology team behind it. From a team of two to several dozen, and from a proof of concept to a system that processes over \$1M a week. Handy was subsequently acquired by Angi (formerly Angie's list). On also has investment experience, both as an angel, and in a VC firm.

# Michael Kron Non-Exec Director

Mr. Kron is the current Chairman and CEO of AnywhereCommerce Inc. and has held these positions since May 2016. Previously, Mr. Kron served as CFO for six years.

In addition, Mr. Kron has served as a director of a number of public company boards including former director and former Audit Committee Chairman of Sprylogics Inc. (TSX-V: SPY). And current Chair of the Audit Committee of DigiMax Global Inc. Mr. Kron completed his undergraduate degree in commerce at Concordia University and earned his CPA designation at McGill University.

# Bhavuk Kaul Non-Exec Director

Mr. Kaul is an entrepreneur, board member and advisor to multiple companies. Mr. Kaul was the founder and CEO of Plate IQ, where he remains a board member. Mr. Kaul built and led the company from its inception, through its recent sale to a private equity fund. Plate IQ is an invoice processing and a payable platform for small to medium size businesses. It works with over 20,000 business processing over \$ 20 Billion in invoices and \$5 Billion in payments each year. Prior to Plate IQ, Mr. Bhavuk worked in Product Management at BlackBerry, where he was responsible for managing teams that built and distributed products in 25 markets with over 300 carriers.



# **Forward Looking Information**

The information provided in this presentation pertaining to Spetz Inc. ("Spetz" or the "Company"), its business assets, strategy and operations is for general informational purposes only and is not a formal offer to sell or a solicitation of an offer to buy any securities, options, futures, or other derivatives related to securities in any jurisdiction and its content is not prescribed by securities laws. Information contained in this presentation should not be relied upon as advice to buy or sell or hold such securities or as an offer to sell such securities. This presentation does not take into account, nor does it provide any tax, legal or investment advice or opinion regarding the specific investment objectives or financial situation of any person. While the information in this presentation is believed to be accurate and reliable, the Company and its agents, advisors, directors, officers, employees and shareholders make no representation or warranties, expressed or implied, as to the accuracy of such information and the Company expressly disclaims all liability that may be based on such information or errors or omissions thereof.

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# Thank you.



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